KACAA Annual Fall Business Meeting Tuesday, October 18, 2022 Kansas State University Student Union – Wildcat Chamber

President Brian Rees called the meeting to order at 2:09 p.m. There were 68 members and guests present. Brian introduced several state specialists in attendance.

### **Previous Minutes**

Shad Marston moved to dispense with the reading of the minutes from the 2022 KACAA Spring Meeting and approve as emailed. Allen Baker seconded. Motion carried.

### **Financial Reports**

Treasurer Cade Rensink went over the ledger of the general checking account as well as the ending budget summary – both attached. Ending balances for general checking and savings (as of 10/17/22) were \$22,237.75 and \$20,208.89, respectively. Combined total cash assets were \$42,446.64. Anastasia Meyer moved to accept the Treasurer's Report and file it for audit. Stacy Campbell seconded and it passed.

### **Communications**

Secretary Cade Rensink read a thank you card from Mark Ploger, retired Pratt County Extension Agent. Andrea Burns gave an update on Mark's condition.

### **Officer Reports**

**President / Eastern Director:** Brian Rees announced there have been a number of new hires across the state with many more to come. He read a list of new agents since the last Annual Conference and asked those in attendance to stand to be recognized.

**Secretary/Treasurer/President Elect/Central Director:** Cade Rensink gave an update on dues received and reminded everyone to have them turned in by December 1, if possible, and no later than December 15 as they are due to nationals by January 1.

**Vice President / At-Large Director:** Stacy Campbell highlighted the KACAA Life Insurance Program and announced he has a new supply of association caps for sale. New agents will be receiving one at Smixer.

Past President: No Report.

Horticulture Director: No report.

Western Director: No report.

### **Standing Council & Committee Reports**

**Leadership & Administrative Skills:** Chairman Rickey Roberts said the committee elected Chelsea Bartels as vice chair and they are looking for professional development ideas.

**Early Career Development:** Chairman Marty Gleason reported there were twelve members present. Under old business, the Campus Tour for New Agents was the discussed. The group was informed that a campus tour is now included in the new agents training. While this is beneficial, a tour for Ag Agents, specifically, would be helpful. The tour could be held on Monday prior to the start of annual conference.

Further discussion followed, stating it would be difficult to tour livestock, agronomy, and horticulture in one afternoon session. It was suggested that each of these tours could be held in successive years. Smixer was the next item discussed. The new agents were informed of their duties at the Smixer. Membership in KACAA was strongly encouraged and several agents voiced the benefits of joining KACAA. The New Agent Coaching Team approach was discussed. The need for direct contact with experienced agents was encouraged. The Early Career Development Committee will encourage agriculture agents to 'network' with new agents and assist in program planning, much like the old "block" system. Chairperson, Marty Gleason, announced his forthcoming retirement and the need for a new Committee Chair. Alicia Boor and selected as Committee Chair and Katelyn Barthol was selected as Vice-Chair. Kurt Werth will serve in the capacity of "old agent advisor".

**Teaching & Educational Technologies:** Marcus Preuninger reported there were nine members present. Anthony Reardon resigned as chair and Marcus was elected new chair with Kelsi Wertz as the new vice chair. The group got back the survey results of the needs assessments and the four big findings was that agents are wanting training on video and audio training, Hybrid meetings, Qualtrics, and PEARS. They will try and add these onto ongoing professional development programs thought the year, utilizing state staff, agents, and others to help educate on these topics. This group continues to plan a pre-conference session at the spring meeting in Hutchinson.

**4-H & Youth:** Vice Chair Shannon Spencer reported they had seven members present. Topics of discussion consisted of the removal of District Horse Shows as a qualifier for the Kansas State Fair. As a group, they thought this will be beneficial and a good opportunity for youth. They also reported Sarah Maass would be the new State 4-H Program Leader for Kansas. They are looking forward to her being a part of the state staff. Finally, they discussed the new online nomination system and what families thought of it.

**Communications:** Chair Anastasia Meyer reported four members were present. Awards were announced at the spring workshop and checks were distributed. She had certificates for the winners. Those wanting to apply for 2023 need to have everything turned in by March 15. They are encouraging other agents to nominate and encourage others to apply for communication awards as everyone is doing the work, but may need some prompting. The communications committee will work on assembling a Zoom and examples for others to look at as well as providing information on how to write an abstract.

**Professional Excellence:** Chairman Keith Van Skike announced that the 2022 AA winner was James Coover and Carla Nemecek got the DSA. James gave a very positive review of the national meeting. Keith encouraged those with less than 10 years to consider applying for the AA and those with 10 or more to submit for DSA. Applications need to be sent to him by December 1. Winners must be present at AM/PIC. So, look at dates closely.

### **Guest Speaker**

Dr. Daryl Buchholz, retired KSU Director of Extension, joined the meeting and gave an overview of the Kansas Master Farm Family Program. He encouraged members to work with their boards to nominate deserving families in their units. Nominations are due May 1.

### **Standing Council & Committee Reports (Continued)**

**Public Relations & Agricultural Issues:** Chair Clint Laflin reported five members present. Agricultural issues discussed were: Mental Health\*, Drought Impacts\*, Turnover Rate, Blue Green Algae Questions,

and Water Sourcing (\*most important needs to committee). Agricultural ideas included: Drought Programs and Marketing, Farm Bureau Pop-up Table Displays, Mental Health Conversations, Bridging the Gap with Neighboring Counties and other Agents, and Water Sourcing Programs. Considerations for Friend of County Agent Award: Lane Egger – Masters student serving as meat specialist, hosting programs around state, Eric Atkinson – retired with a 39-year career as host of K-State's "Agriculture Today", Joe Harner – retired Biological and Agricultural Engineering Department, and Charlie Lee – retired Instructor/Extension Specialist - Wildlife Control/Instructor. Emily Bennigsdorf will get in touch with Cheri Nelsen to get previous winners and then distribute to all KACAA members to vote on who will receive the award at the Spring KACAA meeting in March 2023.

**Scholarship:** Chair Justine Henderson reported one committee member attended. Blaire Todd was elected vice chair. Scholarship items were discussed and a total of 11 items were expected to be donated and more the night of Smixer. Process of item donation, item purchase, and scholarship fund account donation was explained. Description of State and Scholarships were given.

**Search for Excellence:** Chairman Cade Rensink reported there were four members present. He gave an overview of the SFE program to those new agents in attendance. They discussed continued low numbers of applications and how to boost submissions. He said, as incoming President, he would be going to the Policy committee and a new chair for SFE needed to be elected.

**Policy:** Brian Rees reported there were five members present, but there were no ideas of discussion / action.

**Smixer:** Vice Chair Randy Hein reported an informal meeting was held earlier than scheduled due to members not being able to attend the regular scheduled time. Three members were present. The Smixer plans were confirmed and will be held at RC McGraws on Wednesday, Oct 19 at 5pm starting with the social and then supper at 6pm.

**Life Member:** No report.

### **Professional Improvement Council Reports**

Agricultural Economics and Community Development: Chair Jenni Carr reported there were five members present. Marty Gleason and Jenni shared resources and ideas with new agents on the committee. Upcoming community development opportunities include working with Kansas PRIDE, an Online Grant Writing workshop with Nancy Daniels as well as Ag Econ opportunities, Farm Transition with Ashley Westerhold and Women AG Series with Robin Reid. Dates were shared on programming to share with their producers or for their own professional development.

Agronomy & Pest Management: Chair Craig Dinkel reported Jeanne Falk Jones gave an update on the specialists that will be on sabbaticals. Dorivar Ruiz Diaz, extension soil fertility specialist, started his sabbatical this week (agents can contact Brian Rutter or the regional agronomist with soil fertility questions). Romulo Lollato, extension wheat specialist, will start a sabbatical in November (contact the area agronomist with questions or other experienced agents can help answer questions). Brian Olson, the western region department head, gave an update on the opening up of the SW area agronomist and also mentioned that the NE area agronomist position is also in the process of opening up.

The committee suggested communicating with Sarah Lancaster about the crop condition calls possibly starting later at 9:00 am and sending notifications to the ag agent listservs. Also, suggested

speaking with Kathy Gehl about getting articles out on eUpdate earlier when agronomic pests show up when they are first reported in Kansas.

There was was also a MyFields update. If anyone has any feedback or suggestions for improvement, contact Max Dunlap (xammax@ksu.edu) or Brian McCornack (mccornac@ksu.edu) as they are heading up a committee to make changes and improvements to the MyFields website.

Finally, the committee held an election of Vice Chair. Jay Wisbey was nominated and elected by unanimous vote.

Animal Science: Chairman Jared Petersilie reported the committee discussed the Pre-Conference event (Preparing for Agricultural Challenges in 2023) - those that went filled in those who didn', what they thought was valuable about it. Seems that those who did go thought it was very content/information dense and a good program. They also talked about the Animal Science Update a little. Introductions of all the new agents were done and same for agents who were already there. They decided not to discuss much specifics because they were meeting as a PFT on Thursday.

Horticulture and Turfgrass: Chair Kelsey Hatesohl reported 12 members were present. They discussed horticulture opportunities at the KACAA Spring Workshop in March 2023 including a pre-conference event on Tuesday, March 28th touring Salina EMG Demo Plots, McPherson EMG Demo Plot and community gardens, then Hutchinson gardens. March 29<sup>th</sup> tours could be at Dyck Arboretum and Maxwell Wildlife refuge (native prairie plants, buffalo tours). The committee also discussed creating internal mentors within horticulture to support new agents. Feedback from the new agent email that has been sent by Horticulture PFT was positive and other agents expressed interest in receiving this resource as well. Possibly send out to KACAA or Ag Agent Listserv.

Natural Resources and Aquaculture: No Report.

Sustainable Agriculture: Chair Jesse Gilmore reported he would like more members on the committee, but doesn't expect anyone to have to "give up" the committee they are currently on. He offered to have a Sustainable Ag small group discussion at Smixer for those who are interested.

### **Old Business**

None.

### **New Business**

**2022-23 Budget:** Cade Rensink presented the proposed association budget for 2022-23 (attached). He highlighted several line item adjustments. Shannon Spencer moved to approve the budget as presented. Travis Carmichael seconded and it passed.

Action Items from Committees: None.

**Election to Board of Directors:** Brian Rees explained his term as Eastern Regional Director is ending and his position needs to be filled. Kelsey Hatesohl nominated Anastasia Meyer. Carla Nemecek moved nominations cease and a unanimous ballot be cast. Shannon Spencer seconded. Motion carried.

The Western Region Director slot had been vacated by Elizabeth Rogers with her departure from KSRE earlier in the year. Shannon Spencer nominated Lacey Noterman to fill the role. Anastasia Meyer moved nominations cease and a unanimous ballot be cast. Travis Carmichael seconded and it passed.

Election of Vice Directors: With Anastasia Meyer moving up into the Eastern Region Director position, a Vice Director for the Eastern Region was then vacant. Heather McDonald nominated Shannon Spencer. Anastasia Meyer nominated Katelyn Barthol. Richard Fechter moved nominations cease. Allen Baker seconded. Motion carried. A hand vote was held with Shannon receiving 15 votes and Katelyn receiving 29. President Rees declared Katelyn Barthol the new Eastern Region Vice Director.

With Alyssa Rippe-May exiting the system, Stacy Campbell nominated Jared Petersilie to fill the role of Western Region Vice Director. Jenni Carr moved nominations cease and a unanimous ballot be cast. Aaron Hyland seconded and it passed.

**Election of Vice President:** Anastasia Meyer nominated Kelsey Hatesohl. Stacy Campbell moved nominations cease and a unanimous ballat be cast. Jenni Carr seconded. Motion carried.

**Spring Workshop:** Pam Paulsen announced Reno County will be hosting the association spring workshop in Hutchinson along with Rice County on March 28-30. A block of rooms have been reserved in Hutchinson. The farm show formerly held in Great Bend will be held in Hutchinson at the state fairground starting on the 30<sup>th</sup>. The agents in the Central Region will continue to meet this winter with more details coming in the spring.

Passing of the Gavel: President Brian Rees thanked the association for giving him the opportunity to serve and announced Cade Rensink as the President for 2022-23. Cade recognized Brian's extra service to the board during the pandemic and presented a plaque.

### **Announcements**

Cade Rensink reminded the membership about the Smixer event the following evening and said, if online registrations were not made, folks could pay at the door. He also asked new members to arrive early to assist with taking tickets and other tasks. He said there will be a drawing for two new agent dues to be reimbursed thanks to another generous donation by Life Member Mike Holder.

Cade also reminded members to make sure they get signed up for committees and for committee chairs to submit reports from the fall meetings.

He said he'd like to have a new agent orientation via Zoom sometime later this fall or winter. More details will come.

Brian Rees gave a list of upcoming deadlines and events schedulings, including the next four national meetings.

### **Adjournment**

Jared Petersile moved to adjourn the meeting at 3:35 p.m. Travis Carmichael seconded. Motion passed.

Respectfully Submitted,

Stacy Campbell KACAA Secretary / Treasurer

### 2021-22 KACAA GENERAL CHECKING ACCOUNT LEDGER

### **BEGINNING LEDGER BALANCE AS OF 10/20/21**

\$26,569.59

DATE	CHECK #	TRANSACTION DESCRIPTION	(DEBIT) / CREDIT	BALANCE
20-Oct	1819	Jeanne Falk-Jones - Communications Award	(\$70.00)	\$26,499.59
20-Oct	1820	Sandra Wick - Communications Award	(\$35.00)	\$26,464.59
20-Oct	1821	Terry Griffin- Communications Award	(\$35.00)	\$26,429.59
20-Oct	1822	Shad Marston - Communications Award	(\$35.00)	\$26,394.59
20-Oct	1823	Cassie Homan - Communications Award	(\$140.00)	\$26,254.59
20-Oct	1824	Anastasia Meyer - AM/PIC AA Winner (See #1886)	\$0.00	\$26,254.59
20-Oct	1825	Justin Goodno - AM/PIC AA Winner	(\$100.00)	\$26,154.59
20-Oct	1826	Chris Long - AM/PIC Voting Delegate	(\$100.00)	\$26,054.59
20-Oct	1827	Brian Rees - AM/PIC Voting Delegate	(\$100.00)	\$25,954.59
20-Oct	1828	Cade Rensink - AM/PIC Voting Delegate	(\$100.00)	\$25,854.59
21-Oct		Deposit - Dues	\$2,315.00	\$28,169.59
21-Oct		Deposit - Dues	\$1,985.00	\$30,154.59
21-Oct		Deposit - Scholarship Auction	\$1,202.50	\$31,357.09
21-Oct		Deposit - Smixer	\$230.00	\$31,587.09
22-Oct	1829	McGraws LLC - Smixer	(\$2,815.00)	\$28,772.09
29-Oct	1830	Cade Rensink - Search for Excellence Award	(\$70.00)	\$28,702.09
3-Nov		Deposit - Dues	\$1,100.00	\$29,802.09
5-Nov	1831	Alliance Agency, Inc Treasurer's Bond	(\$100.00)	\$29,702.09
24-Nov		Deposit - Dues, Smixer, Schol. Auction	\$4,430.00	\$34,132.09
15-Dec	1832	Ross Mosteller - Overpaid Dues Refund	(\$35.00)	\$34,097.09
20-Dec		Deposit - Dues	\$590.00	\$34,687.09
20-Dec	1833	NACAA Educational Foundation - Schol. Proceeds	(\$67.50)	\$34,619.59
20-Dec	1834	KSU Foundation - Scholarship Proceeds	(\$1,200.00)	\$33,419.59
23-Dec	1835	NACAA - National Dues	(\$4,200.00)	\$29,219.59
28-Dec		Deluxe - Checks	(\$29.75)	\$29,189.84
3-Jan		Deposit - Dues, Donation	\$220.00	\$29,409.84
24-Jan	4000	BALANCE CORRECTION - CANCEL CK #1811	\$35.00	\$29,444.84
24-Jan	1886	Anastasia Meyer - Reissue #1824	(\$100.00)	\$29,344.84
1-Feb	1887	KS JCEP - State Dues	(\$415.00)	\$28,929.84
2-Feb	1888	NACAA - National Dues	(\$150.00)	\$28,779.84
2-Feb	4000	Deposit - Dues	\$260.00	\$29,039.84
11-Feb	1889	Central Kansas District - JCEP Reg., Hotel	(\$553.15)	\$28,486.69
11-Feb	1890	Cade Rensink - JCEP Mileage, Per Diem	(\$287.20)	\$28,199.49
7-Mar		Transfer to Savings XXX-801	(\$10,000.00)	\$18,199.49
14-Mar	1001	Deposit - Dues, Donation	\$150.00	\$18,349.49
31-Mar	1891	Sandra Wick - Communications Award	(\$175.00)	\$18,174.49
31-Mar	1892	Shad Marston - Communications Award	(\$35.00)	\$18,139.49
31-Mar	1893	Wendie Powell - Communications Award	(\$35.00) (\$35.00)	\$18,104.49
31-Mar 31-Mar	1894	Cassie Homan - Communications Award	(\$35.00)	\$18,069.49
	1895 1806	Jeanne Falk Jones - Communications Award	(\$35.00)	\$18,034.49
31-Mar	1896 1807	Ariel Whitely-Noll - Communications Award	(\$35.00) (\$75.00)	\$17,999.49
31-Mar 31-Mar	1897 1898	Chad Guthrie - Dues Drawing	(\$75.00) (\$75.00)	\$17,924.49
31-Mar	1899	Jesse Gilmore - Dues Drawing NACAA - National Dues	(\$75.00) (\$50.00)	\$17,849.49
1-Apr	1033		(\$50.00) \$336.00	\$17,799.49
	1900	Deposit - Spring Meeting, Hat Sales	\$336.00	\$18,135.49
15-Арг	1900	Central Kansas District - Plaques	(\$240.00)	\$17,895.49

## KACAA FINANCIAL SUMMARY

### **INCOME FOR YEAR 2021-22**

# **EXPENDITURES FOR YEAR 2021-22**

	YTD	Budget	% of Budget		YTD	Budget	% of Budget
Dnes	8,900.00	7,880	113%	Dues to NACAA	4 400 00	4.700	94%
Smixer	2,130.00	2,500	85%	Dues to KS-JCEP	415.00	430	%/6
Scholarship Auction	1,267.50	1,000	127%	Smixer	2.815.00	3.000	94%
Spring Meeting	6,475.00	5,200	125%	Spring Meeting	3,394.83	2,500	136%
Apparel	36.00	9	%09	Awards	470.00	535	88%
Reimbursables	400.00	450	%68	Scholarships	67.50	1.000	%2
Life Insurance	0.00	0	%0	National Meeting (AM/PIC)	1,400.00	1.800	%82
Other	185.01	0		PILD / JCEP	840.35	2,500	34%
Interest	1.28	2	76%	Treasurer's Bond	100.00	100	100%
				Apparel	467.91	400	117%
TOTAL INCOME	19,208.50	17,095	112%	Life Insurance	00.0	0	%0
				Donations / Memorials	00.0	0	%0
				Bank Charges	29.75	30	%66
				Other	185.00	100	185%

19,208.50 14,585.34 4,623.16 TOTAL INCOME FOR YEAR TOTAL EXPENDITURES FOR YEAR NET PROFIT OR (LOSS)

85%

17,095

14,585.34

TOTAL EXPENSES CHECK

202	
YEAR	
KACAA Budget	

		% Change	5.58%	%00.0	%00.0	15.38%	%00.0	-11.11%			%00.0	%96.9	
	2022-23 Budget		8,320	2,500	1,000	6,000	09	400			5	\$18,285	
	2021-22 2021-22 Budget Actual		8,900	2,130	1,267	6,475	36	400		185	11	\$19,404	The second secon
2022-23			7,880	2,500	1,000	5,200	09	450			5	\$9,235 \$17,095 \$19,404	THE R. LEWIS CO., LANSING, SALES, SAL
	2020-21 Actual		9,235										
YEAR	2020-21 Budget		7,950	2,500	1,000	5,200	09	450				\$17,160	
	2019-20 Actual		7,827	2,940	1,265			260	2,275			\$14,867	
KACAA Budget		Receipts	Dues	Smixer	Scholarship Auction	Spring Meeting	Apparel	Reimbursements	Life Insurance	Other Income	Interest on Idle Funds	Total Receipts	

62 @ \$110

20 @ \$75

Expenditures							
Dues to NACAA	4,500	4,700	4,650	4,700	4,400	4,100	-12.77%
Dues to KS-JCEP	445	430	445	430	415	410	-4.65%
Smixer	3,331	3,000		3,000	2,815	3,000	0.00%
Spring Meeting		2,400		2,500	3,394	3,300	32.00%
Awards	455	200	455	535	470	655	22.43%
Scholarships		1,000		1,000	29	1,000	0.00%
National Meeting		1,400	200	1,800	1,750	2,450	36.11%
PILD/JCEP	1,354	2,500	468	2,500	840	2,800	12.00%
Treasurer's Bond	100	100		100	100	100	0.00%
Apparel		400		400	467	350	-12.50%
Life Insurance	2,275						
Donations / Memorials			1,000				
Bank Charges	8	20	1	20	30	20	0.00%
Other	130	100		100	185	100	0.00%
Total Expenditures	\$12,598	\$16,550	\$7,519	\$17,085 \$14,933	\$14.933	\$18.285	7.02%

7.02% \$0 \$0 Shortfall in Receipts Shortfall in Expenses