

Revenue Generating Ideas Administrative Update – Spring 2016

Working as a pass-through agency for Kansas Children's Service League – KDHE grant received a fee for handling funds

Leighty (family in community) Grant (ag Agent Livestock committee)

Hallmark – 4-H

Local Military spouses club – community grant

Co-sponsors – Ag w/other counties

Establish an Extension Education fund w/local community foundation. Also moved some 4-H Foundation money there & take advantage of Grow Green Match Day

Grants from local 4-H community foundation. Farm Bureau - \$ to support Women In Agriculture meetings, expenses to bring speakers in

Dane Hanson Foundation grants

Childcare and Youth Training and Technical Assistance Program grant via UNL, registration from child care, provide trainings. Collective Impact work

Community Foundation, Partnering Organizations, Dane Hanson Foundation grants, Extension Education Fund & Community Foundation

Partner with our Resource Conservation and Development Council to sponsor projects. They have paid for: WRAPS Beef Workshops, Burn School, Women in Ag CTI Farm Bureau

Partner with other agencies, fee recovery options

Small sponsorships \$200 to "sponsor" small Food Business Workshops – Charge \$25. Reduced for location, building on friendships. United way \$5000 for ABC (Tax sites). Prepare KS grant State Farm \$1000

County – alcohol tax funds, confiscated drugs –for healthy living & youth development programming, fair housing

Storm Water Management Advisory Council Grant. Johnson County Extension Education Foundation Annual Dinner & Auction plus membership dues--\$10,000 yr.

Charge for agent to go to 4-Her to tag animals (since 4-Her didn't come to weigh day). United Way Grant.

MKC Cooperative funds to 4-H (for 4-H in their area) leadership. Work directly with bank/business to build program = \$ provided to support program. Team Nutrition through Dept. of Ed. Prevention grant through Aging & Disability. Fundraising banquet for specific purpose.

Partner with an organization that shares your mission and can donate funds to programs.

Charging for hands-on horticulture classes. Master Gardener plant sale.

Local sponsorship - ag business. WRAPS. Dane Hansen Foundation.

McPherson Co Community Foundation, actually a foundation in every community, once proven worthy the funds come easier. Match Day in McPherson Co.

Registration Fees for Service, cost recovery.

Ag sponsors for events/cooperative groups: Farm Bureau, Conservation District, NRCS, FSA, other county/district extension

Community Foundation Grants. Archer Daniels Midland milling grants for youth ag safety

4-H Youth Shooting Sports Grants – Youth Shooting Sports Alliance, NRA Foundation

Local Foundation Community grant for a parenting class, Bramlage Family Foundation. Masonic Lodge funds

Cooperate with other funders that have money

Less travel/more webinar viewing

Supplement Extension budget with 4-H Council funds for gas, agent registrations, etc related to 4-H.

FNP Grants and/or other local grants

Grants, program fees, expense reduction

Finding opportunities for grants to help support programs. Collaboration with partners

Sponsorship for meetings

Local grants, expense reduction, less travel

Apply for grants from local/area foundations to support the program

Mini grants, organization collaboration

Put secretary on County insurance. Purchase fuel through County Roads & Bridges.

An aggressive Executive Board budget formulation & presentation to commissioners the past 2 years. Ag demonstration site development has strengthened community support for sponsorships.

Rent out extra space plus % of utilities (Kansas Forestry, county voting machines. Grants – FNP –added two .6 FTE. Come grow with us – Walmart, EMG, Farm Credit. New District 2014 Cost recovery.

NRA Grant

Grant from Central Kansas Community Foundation Butler County for FCS/4-H FIV Programming, sell material to break even aka cost recovery. Program sponsorships

Kansas Health Foundation Grant

OMK Grant, FNP Grant, NRA Grant, Ks Health Foundation Grant, Sunflower Grant

Ask for donation rather than a set fee to cover meeting cost

Frontier Farm Credit Grant - 4-H, Greener Living Show – Horticulture, FNP Grant, Kansas Children's Service League pass through – 1%, Cleve Cook Grant.

Frontier Farm Credit grant for 4-H Record Book Simulation, FNP Grant, Flint Hills greener Living Show, KCSL pass through, Cleve Cook Grant

Extension Professional Association grants for professional meeting, ESP programming grants

Reduce expenses, stretch lease agreements, extend vehicle purchase plan-lengthen

Hanson Grants, sponsorships, charging fees for programs

Charge minimal fees at events, grants

Annual Christmas Fair, charge for booth space, concession stand, etc

Do a good job of supporting your county and show the value to your commissioners. They will support you if they see the value

Increased cost recovery, partnership with local school

Fee based program, grants, donations

Adding a transportation fee when someone rides in the county vehicle

Event Fee, Expansion Grant: Ks 4-H Foundation, Partnerships

Fees on registrations, build budget to include staff registration fees

Grants from the local community Foundation, for nutrition activities & purchased 6 new sewing machines.

4-Hers give out special invitations to prospective supporters of fair for donations to 4-H Council, human capital/\$\$ for 4-H program in return

After school program through school district grant, save on building registrations w/connections to schools

Cowley County Extension Fundraising Event – Dinner, auction, raffle; identifying “partners” to fund newsletter production & distribution

South Central Community Foundation Grant

Charge registration fee, sponsorships, grants – South Central Community Foundation

Registration fees for classes, Harper County Community Foundation Grant, sponsorships

Southwest Kansas Area Agency on Aging Grant, user fees for day camp, concession stand at fair – 4-H Council

NRA Grant, phone calls for support, no checks until stamped thank- you’s show up, SCCF daycamp, on farm test plots w/farmers, newspaper - free advertisement, sponsors for meal

Remain in close communication with county commissioners, South Central Community Foundation

Monsanto Educational Grant, Edwards Co Healthcare Foundation

Be a part of the FNP Grant, apply for and receive South Central Community Foundation Grants, Wal-Mart Community Foundation Grants

Stay Strong stay Healthy program fees, volunteers to staff office when paid staff are gone, fair board purchase supplies – Suburban

Was approached for a community orchard. To fund this I wrote and received a grant from the Golden Belt Community Foundation

Grants with Youth Making a Difference in the SW area, registration fees, Quarterly commission meetings.

Crops/livestock Dinner (steak supper), provides some funding for other ag programs; Monsanto Grant, NRA Grant, Ag Community Grants

Grant – Golden Belt Community Foundation funds for supplies, Kansas Health Foundation – funds for Summer Food Buddies, Kansas 4-H Foundation Expansion Grants

Applying for additional funding through Atwood 2nd Century for programming (local funds), started a 4-H scholarship fund through our local ACE foundation (Community foundation), Dane G Hansen, Sponsorships!

Estate Planning – leave 5% in Kansas

Build a wind farm – specifically stating a “donation” in lieu of taxes, County appraiser will help assessing portable sheds on tax roll, Ag tour, pass the offering plate at programming

Letter writing campaign, fun run

Private donations for travel to National meeting, 4-H scholarship & development did letter campaign which generated/resulted in private donations.

Get lots of sponsors for Agriculture program to pay for meals, refreshments. Prepare meal yourself cheaply & charge each sponsor a little extra

Rounding up on prices for resale items to raise a few extra \$\$, grants to fund specific projects, a couple of generous speaker stipends were a pleasant surprise to help fund other expenses (i.e. travel to program dev fund)

Dane G Hansen Foundation Grants, Community Foundation Grants from Local Communities, PedNet for Walking School Bus, Local civic organizations for specific youth projects, local Farm Bureau of KS and Farm Bureau Grants.

Bus tour – Ag & Industry, 50+ years

Dane Hansen Day Camp Grants, Registration Fees, Partnering with other organizations, sponsorships, 4-H Helping Hands Fundraiser.

Reduce the office hours to 35, County Foundation Grants, NRA, Monsanto Grant, all newsletters electronic, carpooling, & sharing hotel rooms (guys too), sharing rides with other counties, Grow 4-H Grant, Women of Purpose Grant.

Grants – FNP / State, Ignite / State

Grants NRA, 4-H, Hansen, Farm Bureau 4-H Ag Programs

Charging for programs, Sunflower Grant, other grants – Walmart, etc, Donations from foundation, Dane D Hansen – also have small grants, camp grants, memorials, Sponsorships - Fleishmann’s for yeast, Ogallala grant – apprentice internship

Sponsorship for programs/events (money & materials), Grants – Kansas Health Foundation (recognition), Donations

NRA Grant, local foundations, registrations, applying for grants that fit our programming, sponsorships, 4-H fundraiser – “4-H Carnival once each year provides enough income to cover annual expenses, do a quarter newsletter (printing) instead of monthly newsletters, charge for materials.

Wreath sales for livestock judging team, local coop financed arena cover for fairgrounds.

Grants, partnering w/local entities, daycamps, memorials, 4-H fundraisers (food stands, kiss the pig contest)

Community Service Tax Credit, Sustainable Agriculture Research and Education Program grant, Dane G Hansen Foundation, Farm Bureau