

Olathe Local Food Producers Workshop Agenda
February 9, 2024

Time	Location	Topic	Speaker
9:00 - 9:15		Welcome	
9:15 - 9:50	Forum Hall	Keynote: Tips on Marketing and Making a Profit Selling Local Food	James Leek, Pat and Rachel's Gardens
Breakout 1			
10:00 - 10:50	Forum Hall	Innovative Local Growers Panel: Pat & Rachel's Gardens, South Baldwin Farms, Gieringer's Family Farm	Facilitated by Cary Rivard, K-State
	Great Plains	Regulations for Selling Meat and Poultry	David Stuhlsatz, KDA Meat and Poultry
10:50 - 11:05		Break	
Breakout 2			
11:05 - 12:00	Forum Hall	Regulations for Selling Eggs and Processed/Prepared Foods at Farmers Markets in KS (and across state lines); Resources provided by the Kansas Value Added Foods Lab, KSU Olathe Food Innovation Accelerator	Adam Inman, KDA Karen Blakeslee, K-State Bryan Severns, K-State
	Great Plains	Accepting SNAP and Double Up Food Bucks at Farmers' Markets	Whitney Butler, Market Link Donna Martin, MARC Eli O'Sullivan Kurtz, Cultivate KC
12:00 - 12:45		Lunch	
12:45 - 1:15	Forum Hall	Resource Updates from KS Dept. of Agriculture and K-State Research and Extension	Sammy Gleason, KDA Adam Inman, KDA Londa Nwadike, K-State
Breakout 3			
1:15 - 1:55	Forum Hall	Sales Tax in KS	Lisa Leikam-Jones, KDOR
	Great Plains	Missouri Senior and WIC Farmers Market Nutrition Program Farmer Training	Lexi Jose, MDA
Breakout 4			
2:00 - 2:55	Forum Hall	Kansas Senior Farmers Market Nutrition Program Farmer Training *	Courtney Koenig, KS Dept of Health
	Great Plains	Business Planning, Accounting, & Recordkeeping	Tom Buller, Kansas Rural Center
2:55 - 3:00		Evaluations and door prizes	

*Note: An interactive training session for the Kansas Senior Farmers Market Nutrition Program is required for all farmers-both new and returning- who wish to participate in the SFMNP. Interactive training may occur online or during an interactive training (such as those hosted during these workshops). All farmers must submit an annual agreement to KDHE. Visit <https://www.kdhe.ks.gov/1041/Kansas-Senior-Farmers-Market-Nutrition-P>

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