

First Impressions

Buhler, KS

K-State Research and Extension in Partnership

with

The Dane G. Hansen Foundation









The process

- Buhler asked for First Impressions, we found Chapman to match them with.
- Michele Pitts received City Council approval and enlisted volunteers.
- I trained the volunteers about the visit and survey and took photos on April 24.
- Chapman visitors surveyed on Wednesday, June 27.
- Results are presented October 1.
- Buhler uses the report to continue conversations and planning.

- 2010 Census Population 1,327 (down 2.3% since 2000*) KS= +6.1%
- 2017 Estimate is 1,289
 (down 5.1% since 2000) KS= +8.4%
- 96.0% high school or GED, 32.2% college educated,
 - 90.3% HS or equivalency, KS 31.6% college education,
- Poverty rate is 5.8% (KS=13.3%)
- Median Age 38.9 years (36.2)
- Median household income is \$52,153 (\$53,571)

^{* 2000} Census was 1,358



Web Presence

Website

http://www.buhlerks.org/

- The website is very informative and easy to navigate. I was highly impressed.
- They also have Facebook and Twitter. I like that they have business
 contact info too.
- A nice assortment of photos showing the fun of small town life.











Web Presence

FaceBook

City of Buhler

– https://www.facebook.com/buhlerks/

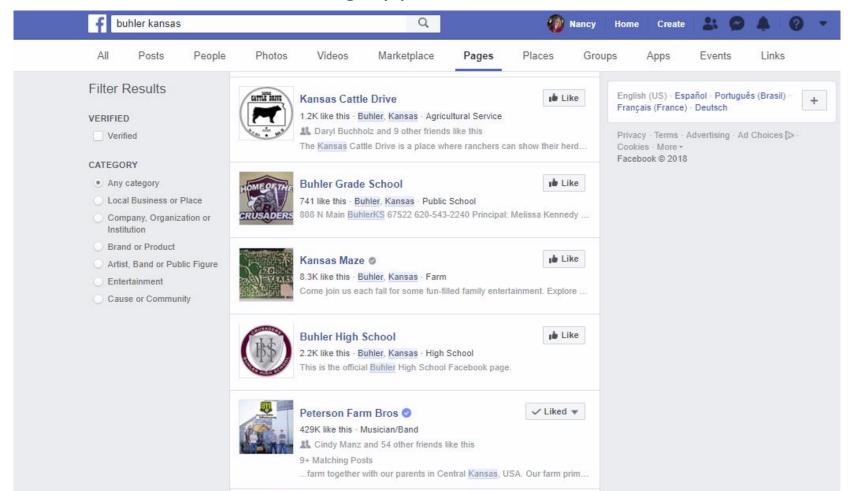




Web Presence

FaceBook

- Others in Buhler—the list goes on and on!
- Nice co-marketing opportunities





The "Five-Minute" Impression

- A neat, clean, and tidy town, and very easy to navigate.
- They have signs at all of the entrances directing people to common attractions.







The "Five-Minute" Impression

 They had a few nice murals and a nice stage area at one end of downtown.





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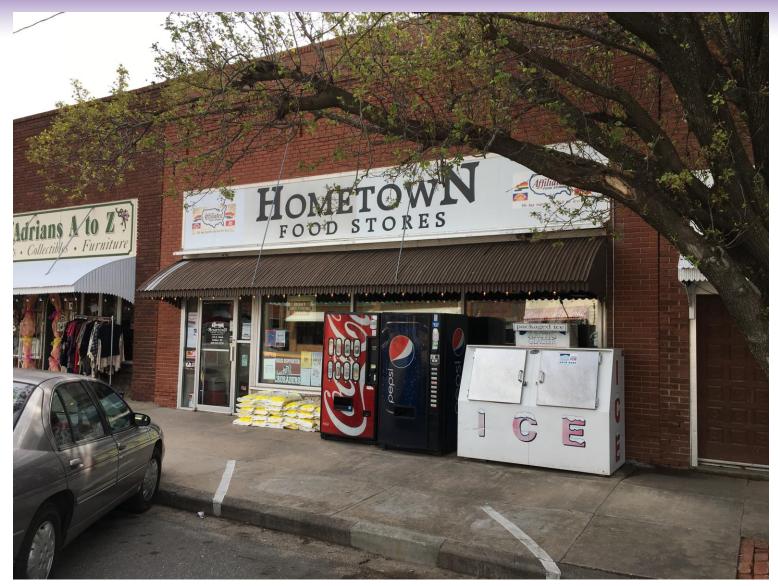
Downtown Business Area

 We visited 3 boutiques, the grocery store, and 2 restaurants. We were greeted very warmly at every business we entered.











Downtown Business Area

 Love the décor of the downtown. The storefronts were very nice. Everything appeared well cared for.







Downtown Business Amenities

• I didn't notice any public restrooms, but there were restrooms available in the businesses that we visited.







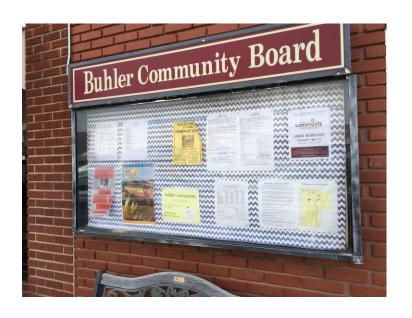


Knowledge forLife



Downtown Business Area

 They had a community board and a board at the senior center.









They offer a surprising number of businesses for a small community.







Knowledge for Life









Downtown Business Amenities

 It is obvious that the city and citizens take much pride in maintaining the grass, trees, plants, and

storefronts.



Knowledge forLife



Downtown Business Amenities

 We saw benches and trash receptacles around the downtown area. Fountains and restrooms were also seen in a park.







Other Retail Shopping Areas

 Visitors didn't see another retail area, which is typically "on the highway that goes through town" and is usually a convenience store.





Industrial Parks/Commercial Areas

 They had several businesses and it appeared that there was room for some expansion.







Observation:

- "Entrepreneurs who choose to start their small businesses are responsible for 63 percent of net new jobs created in the United States every year."
- The same UPS truck who competed with your downtown can help your entrepreneur serve the world.







Health Care Services

- We were amazed that a town this size has a doctor, dentist, eye doctor, and chiropractor.
- Very nice for such a small town.







Long-term Care

 A large complex with a nursing home, independent living apartments, and residential care apartments and a health care facility as well as retirement complex. There was even a restaurant available to the public. Very nice area that was well landscaped.







Housing

- A variety of housing available for any price range. All neighborhoods appeared to be well taken care of and clean. There didn't seem to be much housing available for sale.
- Visitors didn't see the trailer park in town.







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Rental Housing

- It appeared that there were some duplexes in town that might be rentals, but we didn't notice any apartments.
- They have a page with phone numbers for rental properties.



Knowledge ^{for}Life











There didn't seem to be much housing available for

sale.













Knowledge forLife



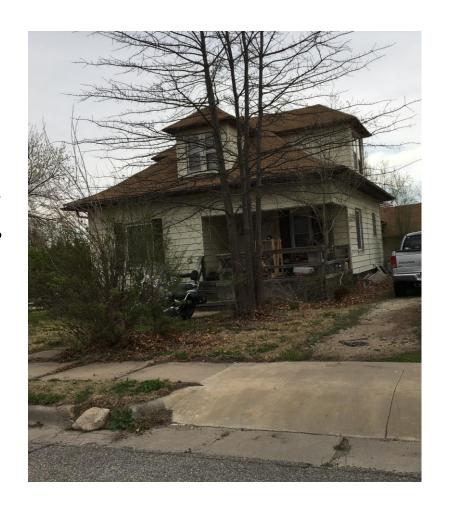
Housing data		KANSAS
 Total Housing Units 	571	
 Total Occupied Houses 	523 (91.6%)	(89.3%)
 Vacant Houses 	48 (8.4%	(10.7%)
 Owner Occupied 	373 (71.3%)	(66.3%)
 Renter Occupied 	150 (28.7%)	(33.7%)
 Family Households 	71.7%	(65.4%)
 Non-family Household 	28.3%	(34.6%)





Clean-up of properties

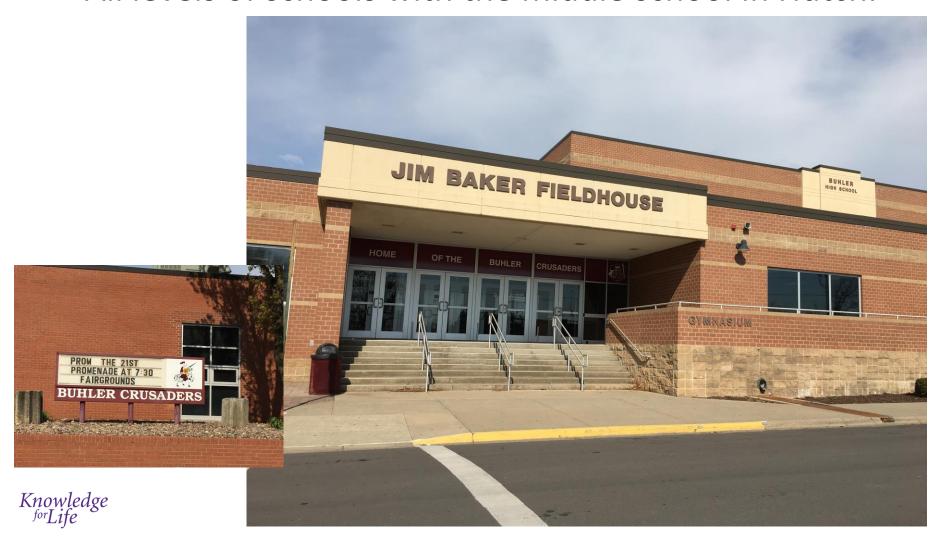
- It's a tribute to Buhler that this
 is the only photo that I took of
 a house that needed clean-up.
- It is amazing what a difference it makes to a city's appearance to have neat and clean porches and upkeep.





Schools

• All levels of schools with the middle school in Hutch.







Schools

 Everything was pristine, the athletic facilities appeared to be brand new. Everything was extremely well maintained and appealing to look at.







I liked the evidence of school support.





School Information?

 Yes the school had information online. It is obvious that they have a very nice school system that offers a variety of opportunities for students.







Childcare

• I don't recall seeing any signs or evidence on the website for child care.

The presence of affordable, high-quality child care is an important consideration for any community, but First Impressions won't see it. This is an important quality of life issue so that parents can go to work and children are ready-to-learn.





Faith/Religion and their activities

- There were four churches on the city website: 2 are Mennonite, Methodist, & a non-denominational.
- We didn't see any activities.





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Civic organizations and their activity

- I didn't really notice any nonprofit organization signs around town, saw Kiwanis on the city website.
- Kiwanis was having a pancake feed.













"Community Events"

http://www.buhlerks.org/community/annual-events

Is there value in making them visible to the drive-by traffic?







Public Infrastructure

All of the streets were very well maintained. There
was also a wellness center, swimming pool, and park
that had trashcans and restrooms available.







Public Infrastructure

- All of the streets were very well maintained.
- The presence of sidewalks and the condition varied.



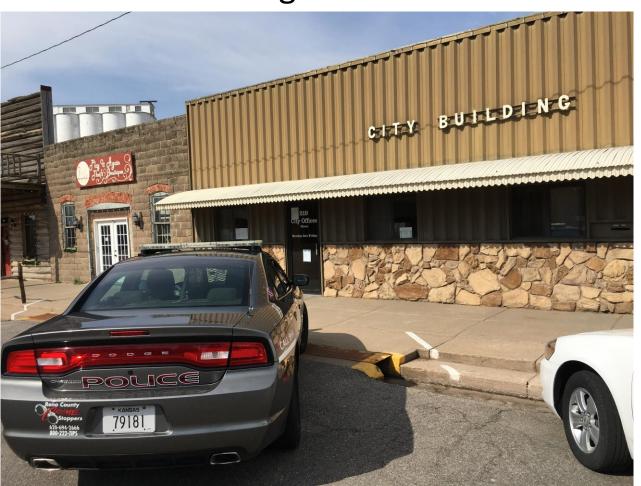






City Hall

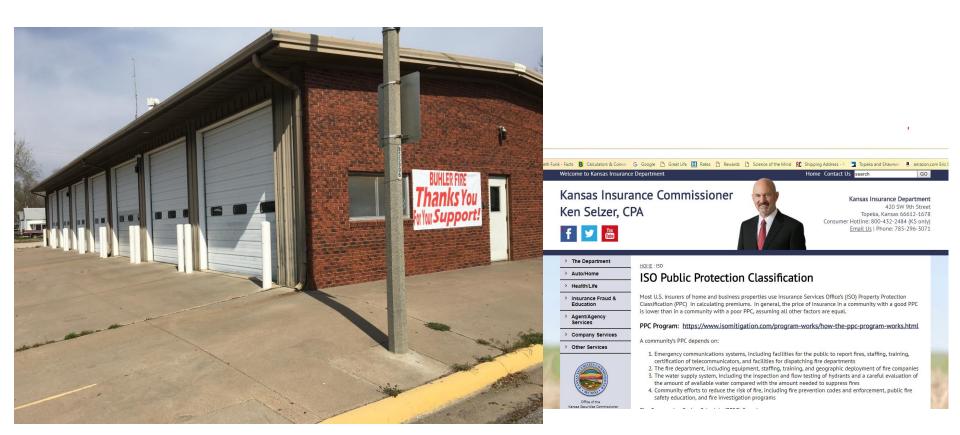
 We did not visit the inside of city hall, but it was very well marked and was right downtown.





Fire, EMS and Police Services

 We observed a police officer driving around town, and the police and fire department buildings were also very well marked and downtown.





Library

Very cute library! Nicely arranged with a good variety.







City Parks

 The sports complex was pristine, and appeared to be brand new. The walking trail was also very well maintained and convenient to get to. Playgrounds were well kept and neat as well.





CITY OF BUHLER

WHEATLAND PARK HIKE/BIKE TRAIL



City Parks

...all of the amenities, as well as a pool.







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Well-Known for an attraction or event?

 They do have a very nice wellness facility and several parks. Slogan: "Traditional Values, Progressive Ideas."
 Other than that I am not aware of anything to make them well-known.







Natural or manmade features that can draw people?

• There was a small art museum as well as antique store and a wide variety of shops.



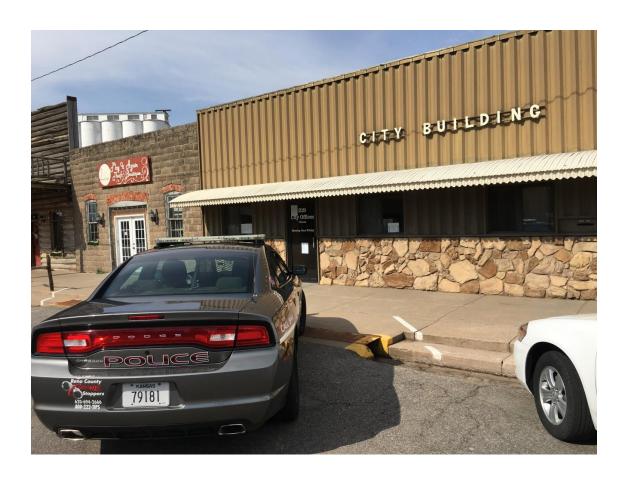






Visitor's Center

 I didn't notice a visitor's center, but everyone we spoke to in town was very friendly and informative.







What would bring you back?

- Yes, I loved all of the shops and businesses that we visited.
- The restaurants and shops were definitely worth coming back for. They offered unique shopping, boutique style stores with lots to offer.



Most Positive Observations

- The whole layout of the town makes it very easy to navigate, and the overall cleanliness and landscaping made it a very pleasant experience. The friendliness of the citizens was the icing on the cake!
- They offered a good variety of businesses.
- Very clean and well cared for community.
- Very welcoming and friendly people.





Biggest Obstacles/Challenges

- It is hard for me to name any obstacles as I had a great experience.
- With it being in the middle of nowhere, they need to have something to draw people there.





What will you remember the most in six months from now?

- The people, shops, and overall layout and cleanliness of the town.
- I would definitely move to the community. Its
 proximity to Hutchinson and Wichita allow people
 access to more shopping and businesses as well as
 recreation and activities.







Next Steps:

Thank our leadership team:

- Michele Pitts
- Daniel Friesen
- Matt McCabe
- JC and Liz Keith
- Sarah Orem

Set next steps!

— Which group will lead the discussion?

Contact me if you need resources or help:

Nancy Daniels

Community Vitality Specialist, K-State Research and Extension (785)410-6352 nkdaniels@ksu.edu





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PRIDE: http://kansasprideprogram.k-state.edu/

 Local communities identify what they would like to preserve, create, or improve for their future and volunteers pull together to create their ideal community future.









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Grant Writing Workshops

Grants are a vital piece in your community's funding puzzle...and you can do it.

K-State Research and Extension's Community Vitality Team offers grant writing workshops for local communities.

Objectives

- · Conquer your grant writing fears and start writing.
- Learn new sources of data to document community needs.
- · Learn new sources of grant funding.
- Practice developing the Grant Elements: Problem, Outcomes, Activities, Evaluation, and Budget.

Short Term Outcomes

- 93% have increased confidence to write a successful grant.
- 94% learned new sources of data to document community needs.
- · 80% learned new sources for finding grants.
- 91% have increased confidence to develop the elements of a successful grant.







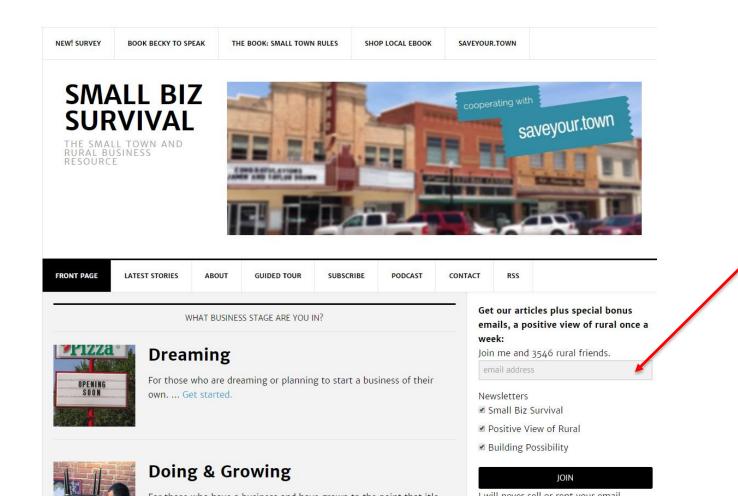
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- First Friday e-Calls 9:30-10:30 am (CT)
 - Connecting small businesses and communities with the resources to make them successful.
 - Contact Nancy Daniels nkdaniels@ksu.edu to participate.
 - Previous calls are recorded at
 http://www.ksre.k-state.edu/community/business/entrepreneurship/
 - Community Vitality Calendar of events: http://www.ksre.k-state.edu/community/



Resources I like

- http://smallbizsurvival.com/
 - THE SMALL TOWN AND RURAL BUSINESS RESOURCE

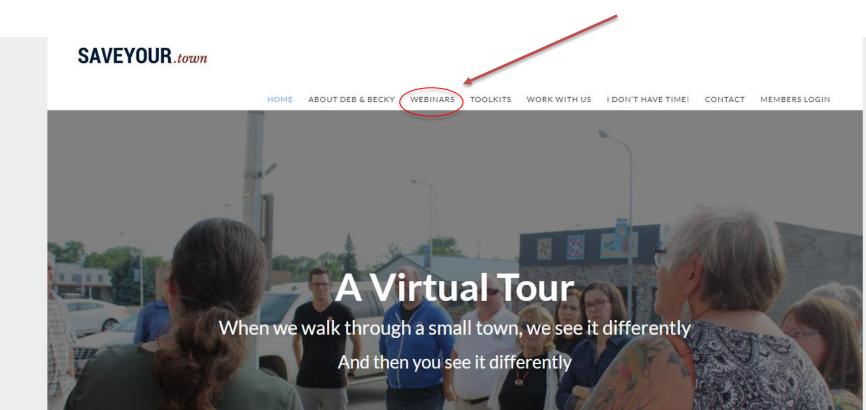






Resources I like

- http://saveyour.town/
 - Monthly live webinars; available on recording.
 - Pay once and show as many times as you want.
 - Watch parties encouraged.





Resources I like

https://www.facebook.com/groups/brownbagmx/
 Brown Bag Marketing Exchange
 (Atchison, KS Co-Marketing group)





Clean Bathrooms

 An initiative in Germany puts window stickers on windows that say "Clean Bathrooms." (Nice Toilet)





Research on Brain Gain

Ben Winchester, Senior Research Fellow, U of MN

- Brain Gain (30-49 year olds moving to rural) is a "new trend" that has been happening since the 70's and no one is noticing or talking about it.
- Rural is in the middle of everywhere. You live one place, work another and play another. With transportation and internet, it's all accessible to you.
- People research a number of places before they move to a rural town.
- Only 1/3 of the people who move rural have a previous connection with that area.



Research on Brain Gain

- If you bring 7 people to a 700 citizen town every year in 10 years you'll have a 10% increase. It matters! It is a challenge with housing, but it is achievable.
- We are our own worst enemies. We have to monitor our customer service! It matters!
- The number of people who live in rural areas is increasing—from 54M to 60M from 1970-2010. The relative % of people who live rural is smaller (19% instead of 26%) but the real number has increased.
- Don't buy in to someone else's narrative.



Research on Brain Gain

- Housing will be freed up as the baby boomers retire and move closer to medical services.
- Rural communities need retirement housing (not nursing facilities, but maintenance free) to retain seniors.
- 1/5 of dollars come from transfer payments—not employers.



- Ben Winchester, Senior Research Fellow, University of Minnesota

https://www.youtube.com/watch?v=ZOlMRJ-jc14