

# First Impressions Nickerson, KS





#### The Process

- Caldwell asked for First Impressions, Nickerson agreed to be its partner; 1:45 min drive.
- I trained the volunteers about the visit and survey on July 30 and took photos.
- 3 visitors visited on Friday, August 23
- Results presented on November 18, 2024
- Nickerson uses the results for further discussion and action plans.



## Why: First Impressions?

#### Feedback:

How does a first-time visitor view my town?

- Evaluate successes,
- Set goals and priorities for next steps.

#### If you don't agree with the observation:

- Be curious, Why does the visitor see it this way?
- Is the observation worth considering?
- What can we do to change it— or the perception?

Curiosity: A strong desire to know or learn something.

-Oxford Living Dictionary



## Ben Winchester, Senior Research Fellow, U of MN We need to change the narrative about rural.

- Rural is changing, not dying.
- Brain Gain (30-49 year olds moving to rural) is a "new trend" that has been happening since the 70's.
- People research a number of places before they move to a rural town.
- Rural is in the middle of everywhere. You live one place, work another and play another. With transportation and internet, it's all accessible to you.



#### Ben Winchester, Senior Research Fellow, U of MN

- 46% of Kansas households moved between 1995-1999
- In a survey of newcomers to rural areas, the reasons they come are:
  - Simpler pace of life,
  - Safety and security,
  - Affordable housing,
  - Outdoor recreation,
  - Quality schools
  - "A job" isn't in the top 10 reasons.
- Communities can work together to attract newcomers and create quality of life for everyone.





- "In small towns everyone knows each other." false
- Get to know each other, invite them to a newcomers' meal.
- If you bring 7 people to a 700-citizen town every year in 10 years, you'll have a 10% increase. It matters! It is a challenge with housing, but it is achievable.
- We are our own worst enemies. We have to monitor our customer service and what we say. It matters.
- Don't say, "You have to live here twenty years to be an insider." And don't act like it either.



- 75% of rural homeowners are Baby Boomers and older. 30% are over 75.
- Housing will be freed up as the baby boomers retire and move closer to medical services.
- Rural communities need retirement housing (not nursing facilities, but maintenance free) to retain seniors.- Ben Winchester, Senior Research Fellow, University of Minnesota



Ben Winchester was our guest on the First Friday Call.

See the recording at:

https://www.ksre.k-state.edu/community/business/entrepreneurship/



#### Data

2023 KS Certified Population: 1,053 Stable population

• 2013 KS Certified Population: 1,049

• Median household income: \$50,350 **\$68,925** 

• High school or GED 95% 91.6%

• At least a B.S. Degree 16% 34.4%

• Median Age: 46.4 years 37.6 years

• Persons 65 and Over 16% 17.2%

Blue: Kansas Comparison Data

Knowledge forLife

(Source: Kansas Secretary of State Division of the Budget Certified Population Data 2022; Census.gov)





Moved since Last Year (2018-2022)\*:

12% 14.6%

Poverty rate

(% of people below poverty line)

8% 12%

#### Race/Ethnicity

White: 88% American Indian: %

Black: 5% Native Hawaiian/Other Pacific

Asian: % Islander: %

Other: % Two or more races: 6%

Hispanic or Latino: 5% Not Hispanic or Latino: 94%



Blue: Kansas Comparison Data

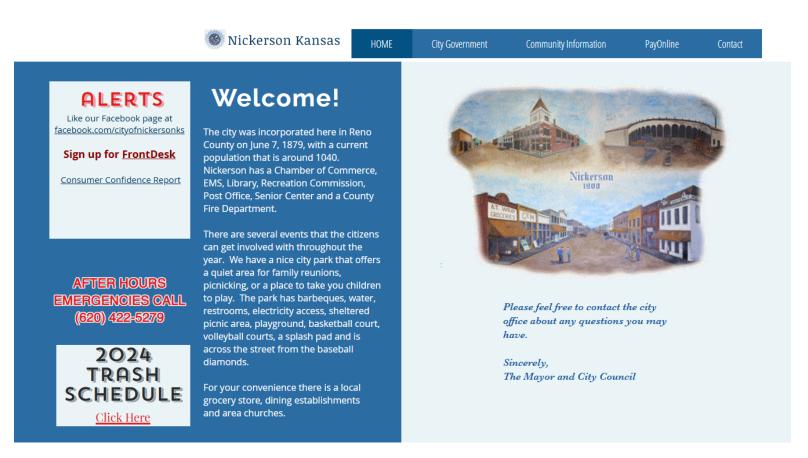
Source: 2022 ACS 1-year estimates <a href="https://data.census.gov">https://data.census.gov</a>)



- Each of us found a different website.
- City website was easy to navigate, but not the most informative.
  - Possible additions: businesses, civic groups, health care, schools.
- We didn't find Nickerson Chamber Fb page until we left town.

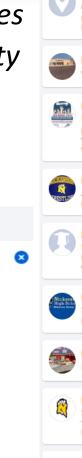


Website <a href="https://www.nickersonks.org/">https://www.nickersonks.org/</a>

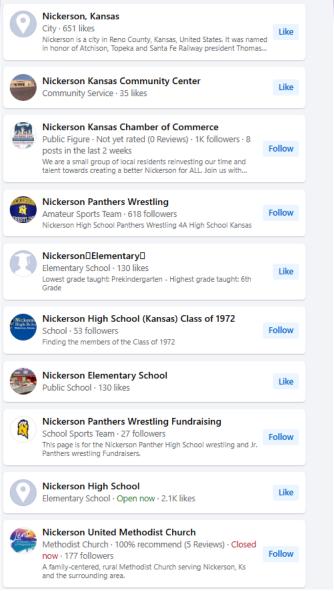




 Facebook I counted 40 FB pages from Nickerson, a great opportunity for cross-promotion.



Nickerson, Kansas



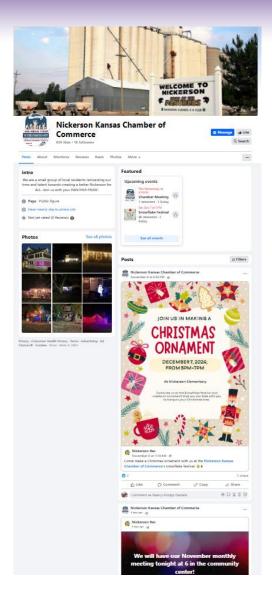




#### Facebook

https://www.facebook.com/nickersonCC

There have been 9 posts in the past 2 weeks; 3 were posts about the chamber meeting.

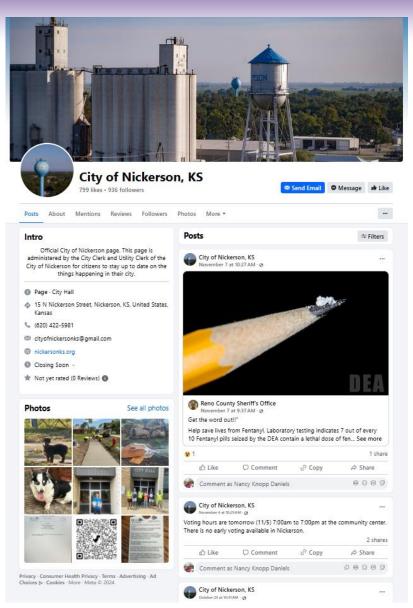






https://www.facebook.com/cityofnickersonks

City Fb Page is updated with official announcements several times per month







- There isn't much commerce on the main street.
- We were confused by the diagonal streets and the lack of informational signage.
- It is neat and well-cared for.
- We did not see any welcome signs from HWY 14.











Downtown looks uniformly tan.





 The exotic animal signage was eye-catching and nice signage on the grocery store.





 We saw the bank, post office, library, and city hall, which were all nice. Very few open businesses.





- The Coop has a large footprint in the center of town, but because of the railroad layout, it was logical.
- The grocery store was nice.
- The owner of the Red Chair was very welcoming.



















## K-STATE Research and Extension





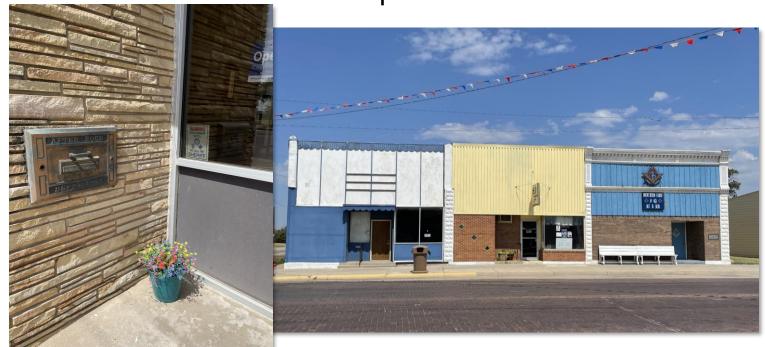






## **Public Amenities Downtown**

- There are some benches downtown.
- The public library had public WiFi and directed us how to use it.
- Potted urns with some real and some fake flowers.
- Downtown was pretty empty, so parking was no problem.
- The street leading into downtown was brand new and nice. We anticipate crosswalks and lines to be painted soon.





## **Other Retail Shopping Areas**

 There were no other retail shops except the grocery store and Kwik Trip. The bar had some T-Shirts.







## Industrial Parks/Commercial

 A drive-by is not how industry will find you, check with your local Eco Devo director to make sure your site is listed on LocationOne @ Kansas Department of Commerce.

#### **Observation:**

- "Entrepreneurs who choose to start their small businesses are responsible for 63 percent of net new jobs created in the United States every year."
- Global marketing makes your town accessible to purchases all over the world.





## Industrial Parks/Commercial

 It appeared there might be space near the gravel & chemical companies.





## **Health Care Services**

- Fire and EMS were the health care services.
- Consider putting: "Health Care" on your city site with "number of miles/minutes" to travel.







- Visitors called housing "a shining star."
- Mostly well-kept homes with larger, stately homes in decent condition.
- We did not see any for sale or rent signs.

Visitors arrived after City Hall closed and couldn't ask for official information.







## Housing





## Housing



















## **Housing Data**

Kansas

Occupied Housing Units: 397 (78%) 1.15m

• Owner Occupied: 74% 65.3%

• Renter Occupied: 26% 34.7%

Vacant Housing Units 110 (22%) 124k

- For rent: 7

- For sale: 0

- Sold, not occupied:

- Seasonal/recreational:

- All other vacants: 103

Average Household Size: 2.27
 2.48

Blue = Kansas Comparison Data

Data Source: Census.gov 2018-2022 Census & ACS 5-year Narrative Profile (Household Size)



## **Housing Data**

Kansas

 Average Travel Time to Work:

29.6 mins 19.6 mins

Households without

a computer\*:

15 (4%) 45k (3.8%)

Households without

an internet subscription:

95 (24%)

108k (9.2%)

\* Includes smartphones, tablets, other wireless devices

Knowledge forLife

Blue = Kansas Comparison Data

Data Source: Census.gov 2022 ACS 1-Year

**Estimates** 



#### **Resources & Grants**

- Kansas Housing Corporation is a resource to find out about housing grants and other tools for homeowners and renters.
- Also has some resources to address homelessness.

https://kshousingcorp.org/





Knowledge

## **Schools**

K-8 and High School, no visible Pre-K or Head Start.

 The schools are impressive with nice playgrounds and adequate in size.





# **Schools**







## **School Information**

- The city did not have a link to the school website.
- The website doesn't show anything unique to Nickerson without in-depth searching.
- Tell us your story.







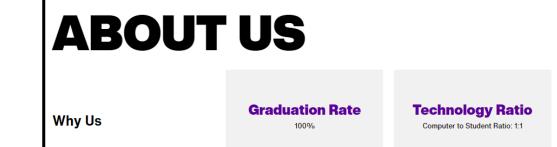
# **One Good Example**

"Potential Students" are an audience for your website.

#### This is Mound City, MO:

 "Why choose us" info on home page.





Teacher Ratio
1:9 Teacher to Student Ratio
Career Ed. Programs
Agriculture Education, Busi

Agriculture Education, Business Education, Family Consumer Sciences and Human Services

0





#### **Childcare**

#### **Comments:**

We didn't see any. City Hall was closed, so we couldn't ask.



#### **Reno County Data:**

- Extent Desired Capacity meets Potential Childcare need 37%
- Child Care Cost Burden: 24% of Median Household Income.
- Contact ks.childcareaware.org to access local childcare specialists.
   785-823-3343





# Faith/Religion

 We remember two churches, but we did get turned around a lot. The church signage on the highway showed a community gathering.





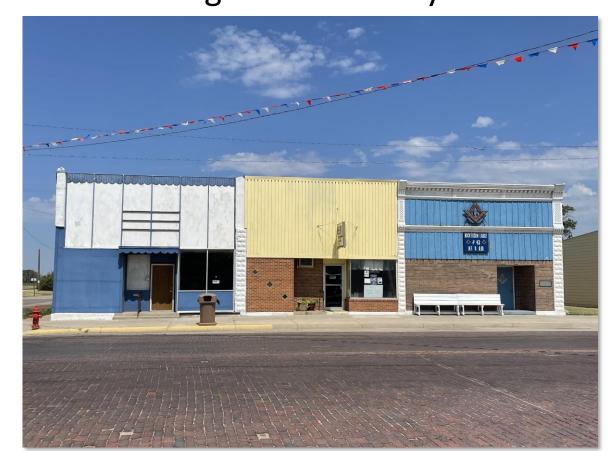




- The Masonic Lodge had a Main Street presence.
- There was a sign at the entrance for Lions Club and Masonic Lodge.

At Weber Park there was disc golf donated by the

Masonic Lodge.





## **Public Infrastructure**

- There were nice large street signs in some areas.
- Varying types of streets, many were sand.
- The streetlights, restrooms, and pavilion at the main park were well done and a highlight. The park was nicely mowed and had very green grass.
- We didn't notice sidewalks in residential areas but noticed some nice walking paths.
- The park restrooms were well taken care of.
- The street lighting was fine.
- There weren't many (if any) cars parked on the public streets in residential areas.



# City Hall

City Hall closed at 11 am on Friday. Visitors arrived

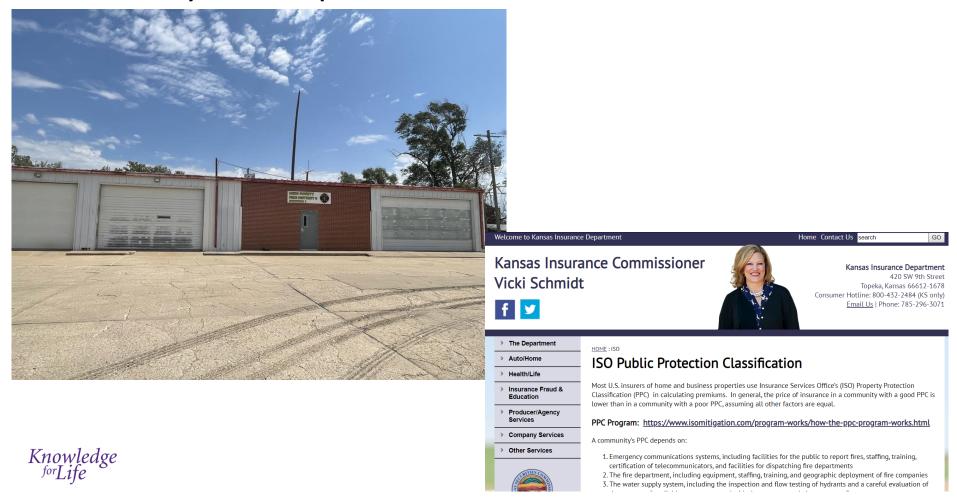
later.





# Fire, EMS and Police Services

- There was no evidence of police, but Reno county has a fire department on the outskirts of town.
- County Sheriff provides law enforcement.





- The library had a great selection of books, and the librarian was very helpful.
- There were restrooms and water fountains
- A wonderful children's area.







We thought the water tower park was it.





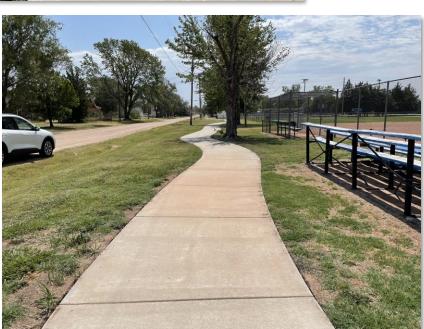


- Visitors highly suggest way-finder signage to the wonderful Weber Park.
- Walking paths connect to the ball fields.
- Horseshoe Pits and disc golf provide fun for all ages.









Knowledge forLife







 Splash pad is smaller, but gets the job done with some nice features. The shaded benches were lovely.

Pickleball courts are cutting-edge!





#### Well-Known for an attraction or event?

 Birthplace of the Gleaner! This is your unique history. Visitors felt it faced the wrong direction and was hidden behind a tree. Nicely kept, nice bench and welcome sign.









#### Well-Known for an attraction or event?

 After finding the chamber's Facebook page we found the "Klear Nearly" Days is the main festival in town. We couldn't figure out the significance of the name, but it sounds fun.





#### Natural or manmade features that can draw people?

 Lakeside camping was a surprise. Cool small campy feel with a bright sign and logo would be punchy and fun. Weekend getaway in Nickerson. Maximize this unusually close-to-town attraction and pair it with the great food & friendliness at the Last Call Bar & Grill.





#### **Visitor's Center**

- City hall would serve this purpose.
- Hours are published on city page.







#### What would bring you back?

 Most restaurants were closed. The Last Call Bar and Grill was open and in a welcoming environment, our waitress was friendly and helpful, and the food was

good!





#### **Most Positive Observations**

- Weber Park was my favorite thing about Nickerson. I have park envy. The few people that we ran into were friendly and complimentary of their community. I also geeked out over the Gleaner history and hope that's celebrated more!
- The amount of playground equipment in the city limits is still sticking with me (it is SO pricey and we are always trying to figure out how to buy more).
   The Park was incredible.



### **Most Positive Observations**

- The downtown needs punchier fun colors to share the fun City Park vibe and fun-sounding Klear Nearly Festival that we can't figure out what it means or what it celebrates. Something to pull it together, draw you in, celebrate the community connectedness with impressive athletic facilities, sidewalk walking path connecting it, picnic shelter, activity centers – very cool. SO attractive for families and visitors. Feels hidden without signage, makes the main street feel disconnected somehow from the main central feature expressing this friendly community.
- Friendly people- the woman at the Red Chair opened her home and business and made us feel at home-- what a hoot!



# Biggest Obstacles/Challenges

- The lack of business in their downtown area seems like a drive-through community. I assumed most citizens work elsewhere during the day or at school.
- The community doesn't sell itself:
  - We only found the city park by accident—no signage.
  - The Birthplace of the Gleaner should be marketed.
  - Wild Animal Park should bring people to town





# 6 Months from Now

## What will you remember?

Weber Park.

The layout of their streets is still puzzling to me.

The Wild Animal Park- Why is this not advertised on the highway to bring

people to town?





## Hedrick's

 When you Google "Images" for Nickerson, KS Kansas Tourism Site





# 6 Months from Now

### What will you remember?

- Two water towers. The City's Facebook page also promotes this, but we're not sure why. If it's a cool feature and cool story, tell it! Quirkiness and uniqueness draw people in, even if it's on the way to somewhere else.
- Hedrick Exotic Animal Farm. I visited here 29 years ago, and memories came flooding back! I was at a conference in Hutchinson, and we took a wagon ride out.
- The Gavilon fertilizer plant. This is what Nickerson is known for in our neck of the woods since that's where the regional farmers go to buy fertilizer (my husband and sons). All things Ag in Nickerson love it, promote it. Ag feeds the world.



### Recommendations

- Create Links on the city page to important assets in the community.
- Wayfinder signs to parks.
- Look for ways to tell your story about your events, your places, your history, and your businesses.

NO ONE CAN DO EVERYTHING, BUT EVERYONE CAN DO SOMETHING.





# Follow Up

#### Thank you to our volunteer visitors.

#### **Set Next Steps:**

 Start talking! Find ways to discuss what you heard in small groups of every kind.

#### Contact me if you need resources or have questions:

Nancy Daniels
Community Vitality Specialist, K-State Research and Extension
KSRECV@ksu.edu or nkdaniels@ksu.edu



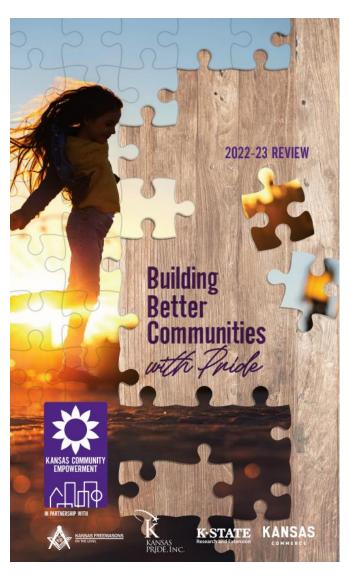


### **KSRE** Resources

#### **Kansas Community Empowerment**

http://kce.k-state.edu

Local communities
 identify what they
 would like to preserve,
 create, or improve for
 their future and
 volunteers pull together
 to create their ideal
 community future.





### **KSRE** Resources

#### Youth Community Perceptions <a href="https://bit.ly/ks-ycp">https://bit.ly/ks-ycp</a>

Youth-Based Community Assessment.

Gives communities insights on how youth see their community.

 Creates opportunities for youth voices in the community.

Allows youth to become involved in local government and community process















#### **KSRE** Resources

#### **Grant Writing Classes and Support**

#### **Contact**

KSRECV@ksu.edu

to participate.



- ONLINE GRANT WRITING CLASSES
  - Class alum reported receiving more than \$52 million in successful grants.



- A PROFESSIONAL LEVEL GRANT DEVELOPMENT AND MANAGEMENT COURSE
  - An 8-week course dedicated to helping you complete a fundable proposal.



22227 | Updated Aug. 2024

- A LIST OF CONTRACT GRANT WRITERS

  Professionals willing and ready to write grants on a contract basis.
- SUPPORT FOR KANSAS COMMUNITY EMPOWERMENT COMMUNITIES

  Excellent resources for those wanting to bring more to their communities.
- ONE-ON-ONE SUPPORT BY K-STATE RESEARCH AND EXTENSION PROFESSIONALS
  Our professionals are prepared to help you find grants and review your grant proposals.

For more information email KSRECV@k-state.edu.



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#### **Small Business and Community Development**

• First Friday e-Calls 9:30-10:30 am Connecting small businesses and communities with the resources to make them successful.

- Register here: <a href="https://ksre-learn.com/ecall">https://ksre-learn.com/ecall</a>

Previous calls are recorded at https://ksre-learn.com/entrepreneurship



### Remote Work

- Now people have a choice, and millions of them are planning to move.
- "The pivot to remote work is the biggest, fastest transformation of the labor market since the World War II mobilization."
- Major cities will see the biggest out-migration: 20.6% of those planning to move are currently based in a major city.
- People are seeking less expensive housing: Altogether, more than half (52.5%) are planning to move to a house that is significantly more affordable than their current home.
- People are moving beyond regular commute distances: 54.7% of people are moving over two hours away or more from their current location, which is beyond daily or even weekly commuting distances for most.

UpWork October, 2020 <a href="https://www.upwork.com/press/releases/economist-report-remote-workers-on-the-move">https://www.upwork.com/press/releases/economist-report-remote-workers-on-the-move</a>, retrieved from Internet 12-12-20, UpWork October, 2020





## **Remote Work Certification**

- Kansas Remote Online Initiative
  - Certified Remote Work Professional
  - Certified Remote Work Leader
- Certification in 4-weeks
- Monthly Classes: <a href="https://kansasremotework.com/">https://kansasremotework.com/</a>







### Rural Grocery/KS Healthy Food Initiative

- **Goal:** Increase access to affordable, healthy food and to improve the health and economic development of Kansans and their communities.
- Technical assistance and financing to develop new or renovate fresh food retail in underserved communities throughout Kansas.

http://kansashealthyfood.org/







## What will we do?

