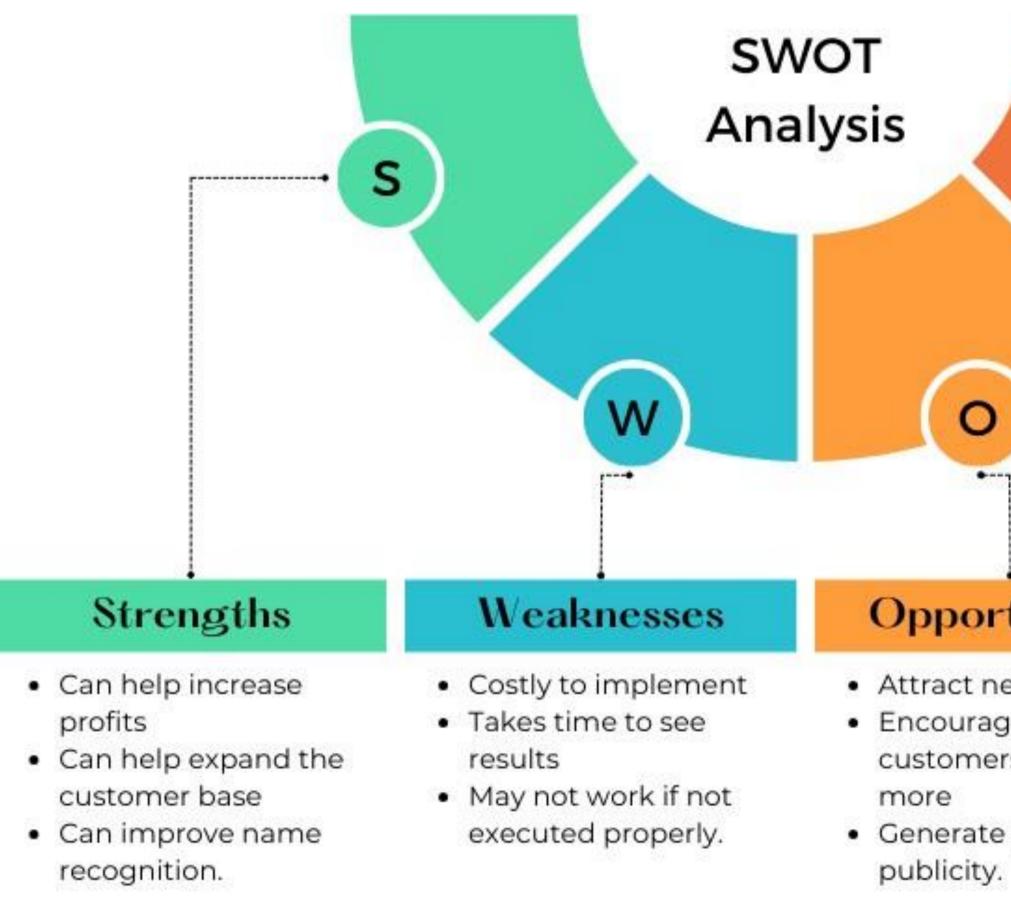
# How Trails Can Transform Communities



# O

## **Opportunities**

Threats

- Attract new investors Encourage existing customers to spend
- Generate positive

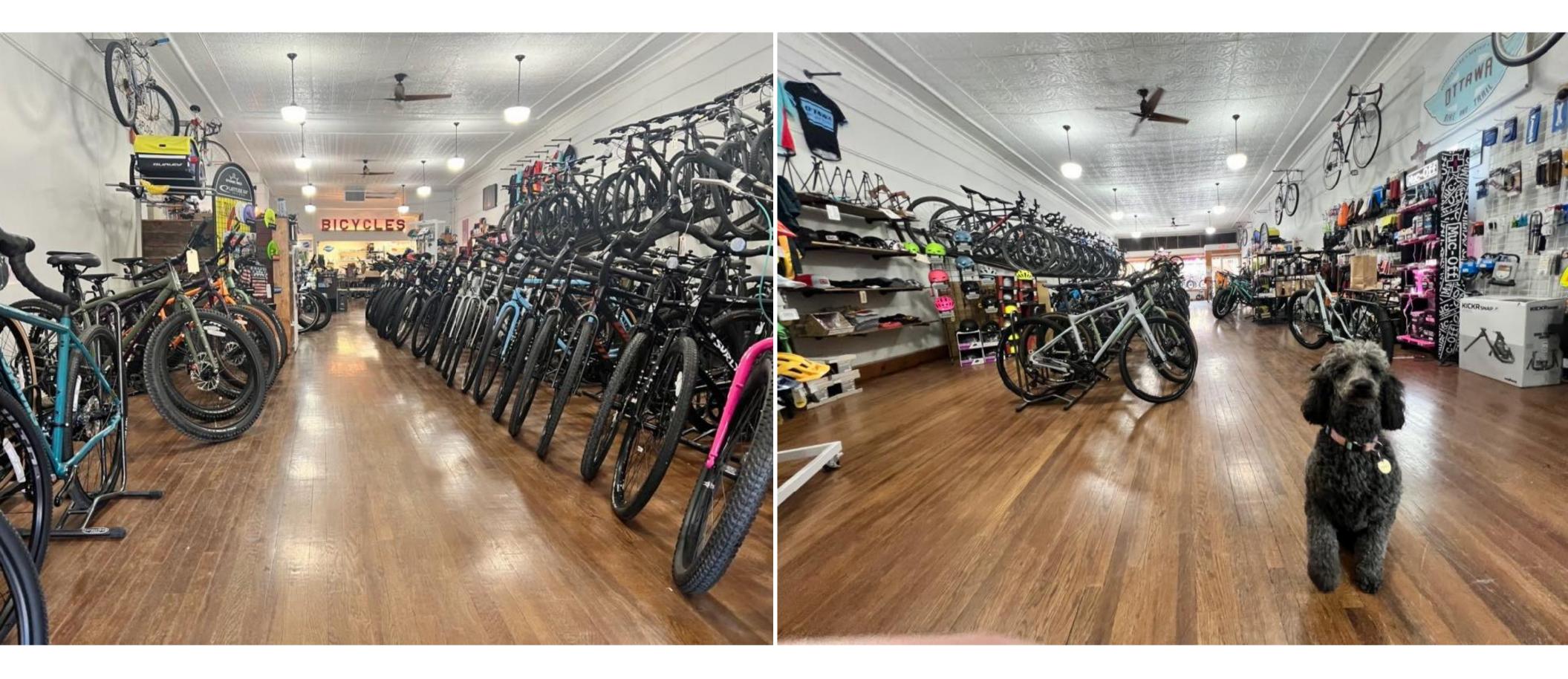
- Not all growth strategies are successful
- May require a lot of upfront investment
- May cause disruptions to the business.





## The Opportunity

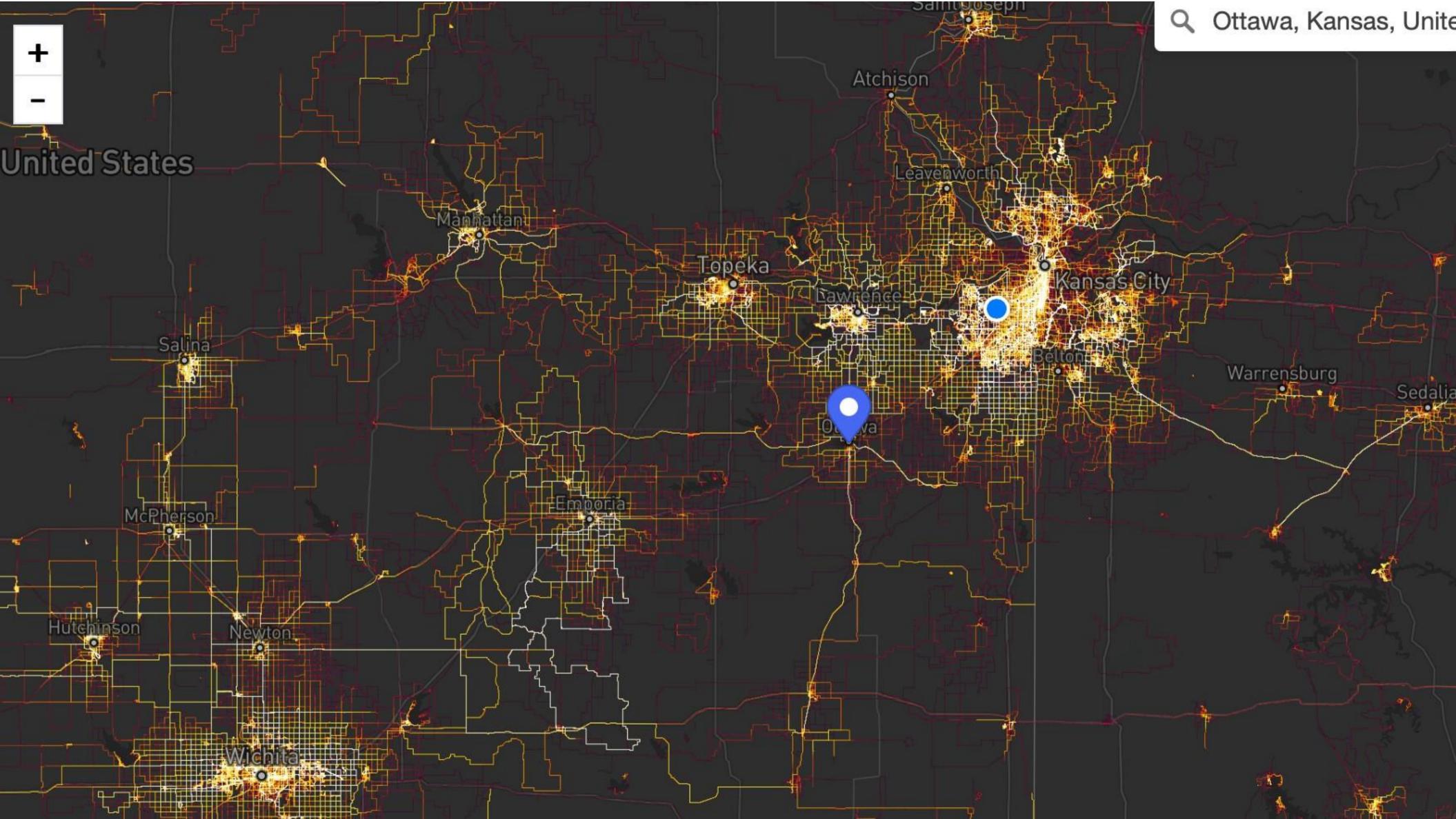














The Threats

## **Our Mission:**

Encourage more people to get on bikes. We are committed to creating a friendly inclusive community of cyclists and providing exceptional service to every single customer regardless of skill level, background, or bicycle experience.

## **Core Beliefs**

- Bicycles Can Change the World.
- Trails have the ability to
  Transform Communities.
- Small Towns can **Rise Again**!
- Build a Community of Cyclists and business will take care of itself.



## **Core Beliefs**

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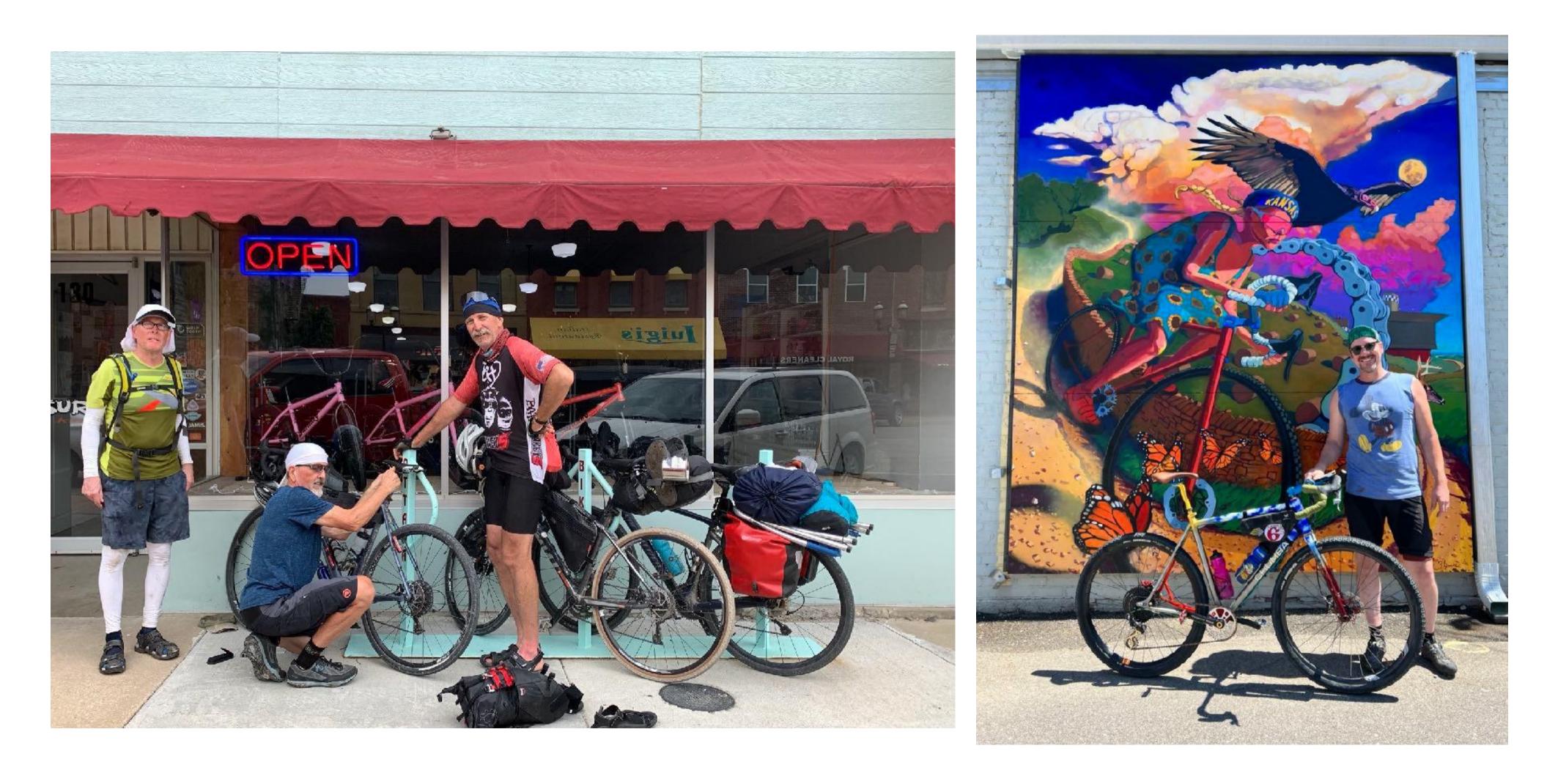
- Fulfill the need for a local bike shop
- Focus on building a growing the local cycling community
- Provide services to bring people to Ottawa

## Strategy

- Bicycle Rentals
- Trail Transportation
- Information
- Events

## Create a unique experience





## **How Can Trails Transform Communities?**

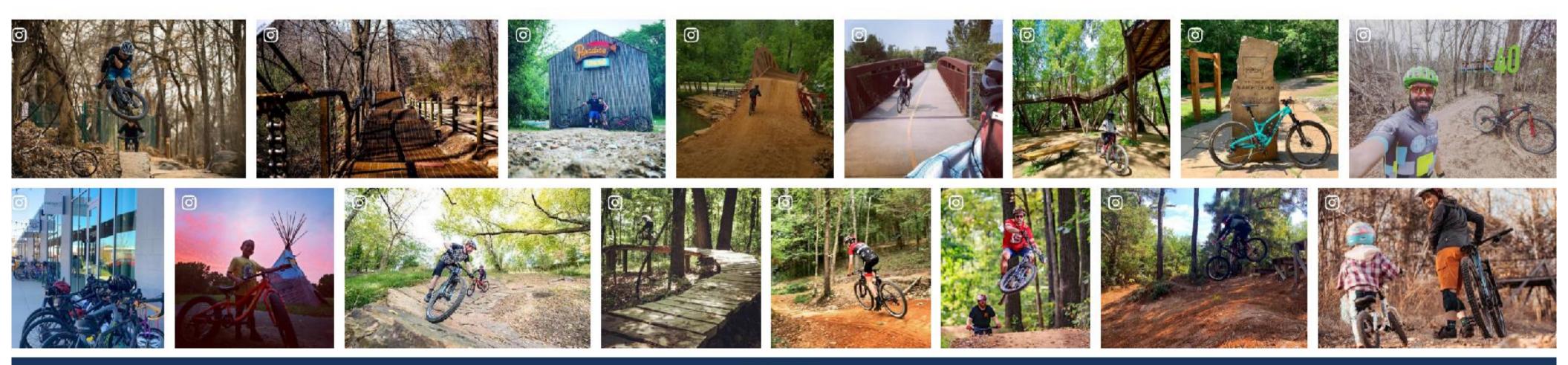






## **Trail Conditions**

### **Mountain Biking**



Load More

## **Mountain Biking Capital of the World**



Trail Maps Rides And Routes Events

### Resources



# What Makes a Trail Town?

## **Physical Infrastructure**

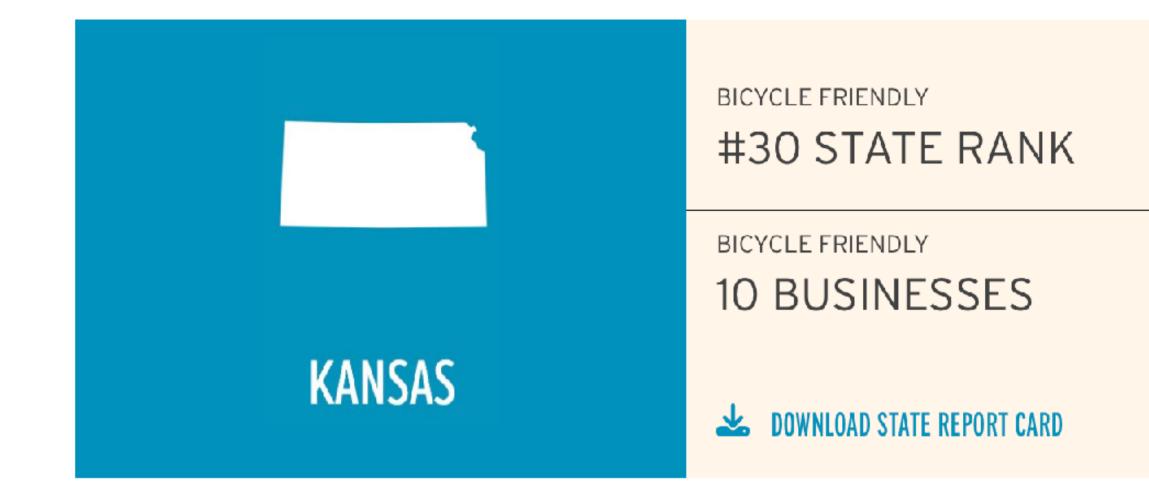
- Trails / Maintenance
- Signage
- Bike Parking
- Bike Lanes
- Shelters
- Water Access
- Accessibility Features
- Trailhead Parking
- Lodging / Camping
- Connections to local businesses



- Policies
- Business Amenities
- •Community / Engagement
- Active Events
- Education / Awareness



## **IDENTITY!**





## DISCOVER YOUR LOCAL BICYCLING COMMUNITY

Find local advocacy groups, bike shops, instructors, clubs, classes and more!

Find by Zip Code or City, State

Find by State

66067

SEARCH 💡

Select state...

# **Bicycle Friendly Communities**

## **BICYCLE FRIENDLY 5** COMMUNITIES

**BICYCLE FRIENDLY 3 UNIVERSITIES** 

Find based on current location  $\mathbf{v}$ Use My Location

https://bikeleague.org/bfa/business/

## Remove Barriers





## **Build Communities**





## Active Events

211







## **Build Connections**



# Food, Hotels, Shopping ) 10 Miles Ahead

1010 000140







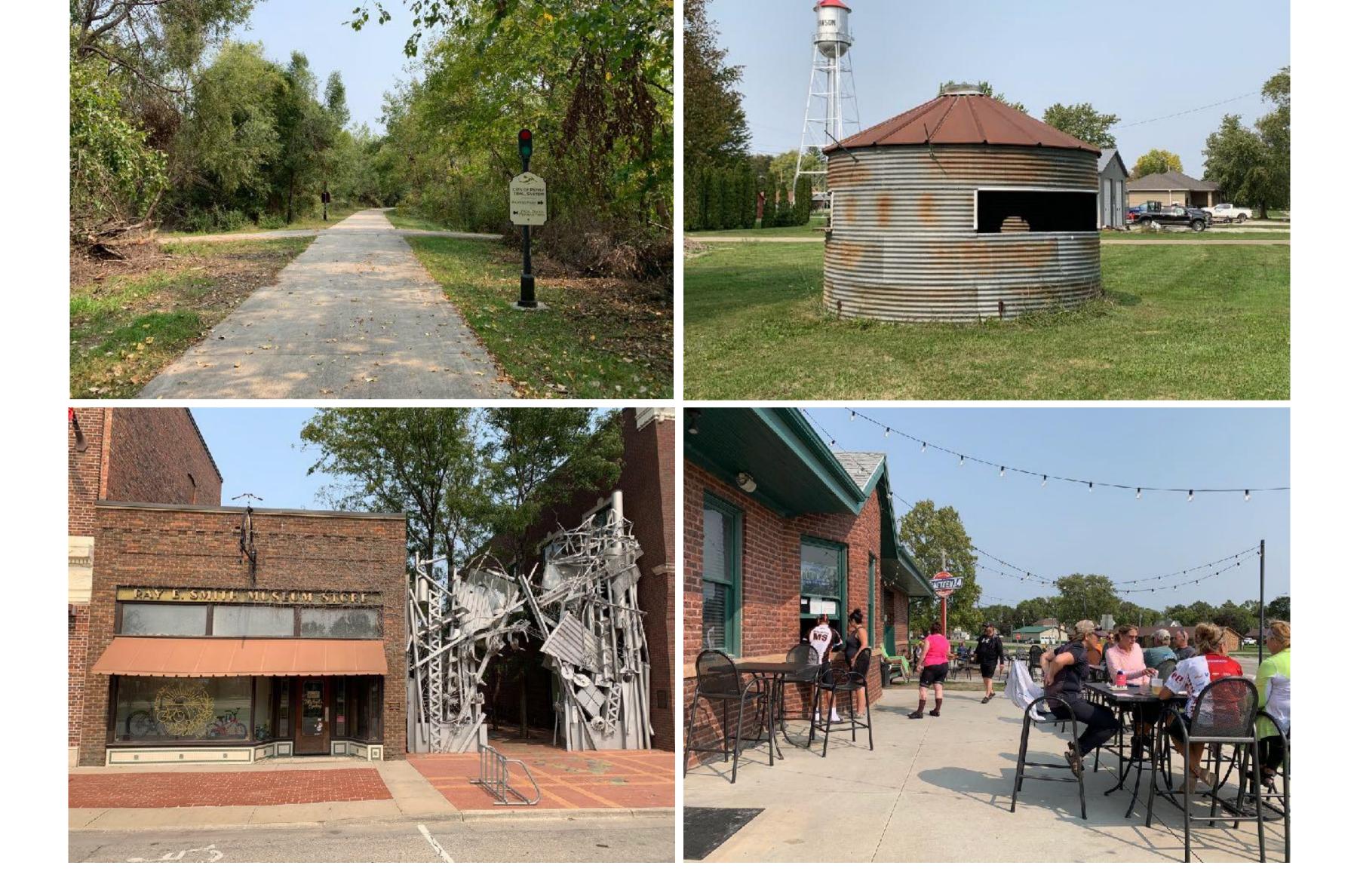
## **Embrace Your Identity!**











# OTTAWA BIKE AND OTTAWR

Get Creative





## Share Your Success

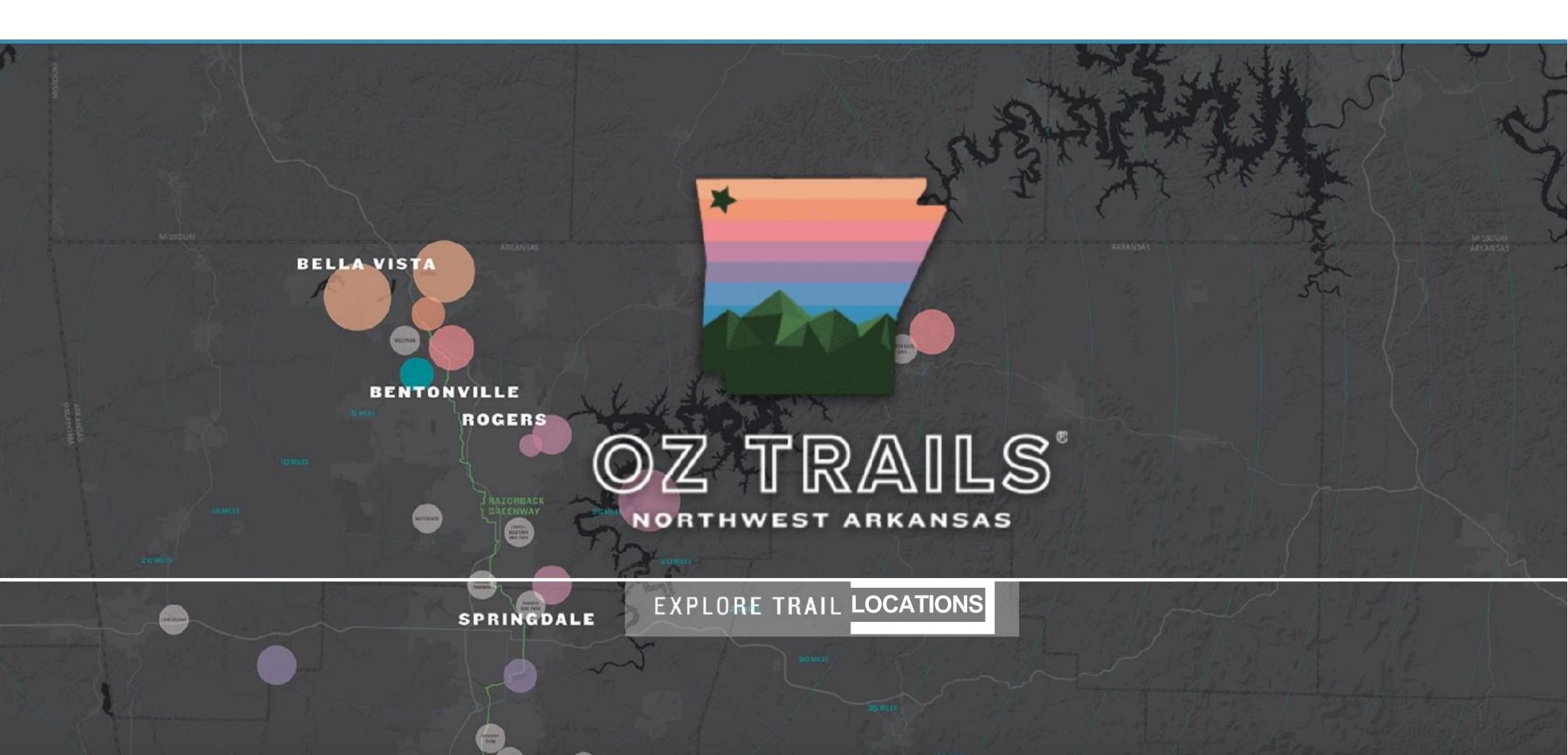




TRAIL LOCATIONS















0











So happy to have you in our town. You definitely have made a impact in my life for the better $\heartsuit$ #bikesandbeers

22h Reply Message Hide Like



I am happy to be the first customer to buy an adult bike there. I'm still riding trails, just in the city now. Thanks so much for all of your work and effort over the last five years.

# Questions?





## OttawaBikeandTrail.com



League of American Cyclists Bicycle Friendly Business: https://bikeleague.org/bfa/business/

Usage Heat Map for Biking and Walking https://www.strava.com/heatmap

**Economic Benefits of Trails and Greenways** https://www.railstotrails.org/resourcehandler.ashx?id=4618